

Startup Pitching Contest

Eligibility Criteria for Start-up Registration

1. Genuine Sustainability Focus

Start-ups must be purpose-driven, with sustainability embedded at the core of their mission and operations.

2. Sector Focus

We are seeking transformative textile and fashion innovations across the value chain, with particular interest in the following focus areas. The examples provided offer orientation and are not exhaustive:

- a. **Raw Materials** – e.g. biofabricated or regenerated proteins, biosynthetics, alternative feedstocks, processed man-made cellulose, cottonised bast fibres
- b. **Processing** – e.g. low-carbon pre-treatment, innovative colouration and finishing machinery, non-toxic or bio-based chemistry, more efficient processing methods, more efficient energy solutions (including heat pumps and thermal storage)
- c. **Design & Manufacturing** – e.g. robotics and AI in production, 3D printing, AI-driven design tools, AI-based fault detection
- d. **Retail & Use** – e.g. smart labelling, AI-powered virtual fitting rooms, personalised size/style recommendations, overstock management solutions
- e. **End of Use/Life** – e.g. mechanical and chemical recycling, textile-to-textile integration, advanced sorting, recommerce platforms, rental and repair software
- f. **Transparency & Traceability**: Product trackers enabling digital product passports, supply chain and waste mapping platforms, impact measurement tools, forensic and additive tracers
- g. **Sustainable Fashion Brands (B2C)**

3. B2B Supply Chain Emphasis

We are particularly interested in start-ups developing B2B solutions that address challenges across the supply chain and upstream stages of the industry. While our main focus is on business-facing innovations, we also welcome consumer-facing products which support scalable and long-term impact.

4. Stage of Development

Eligible start-ups must:

- Be legally incorporated (officially registered as a company)
- Have secured initial funding, either through external investors or by self-funding (bootstrapping)
- Have developed a first version of their technology
- Have demonstrated early commercial traction
- (If applicable) Have a clear intellectual property (IP) strategy in place

5. Regional Relevance

Start-ups must either have operations in, or the potential to establish strong partnerships or market presence in Saudi Arabia and the broader region.